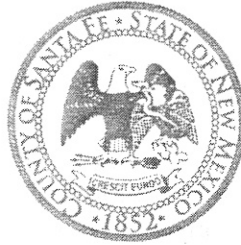


Henry P. Roybal
Commissioner, District 1

Anna Hansen
Commissioner, District 2

Rudy N. Garcia
Commissioner, District 3



Anna T. Hamilton
Commissioner, District 4

Ed Moreno
Commissioner, District 5

Katherine Miller
County Manager

MEMORANDUM

DATE: *March 13, 2019*

TO: *Board of County Commissioners*

FROM: *Bill Taylor, Procurement Manager* BT

Via: *Katherine Miller, County Manager*
Rachel O'Connor, Community Services Department Director
Erika D. Thomas, Interim Finance Director

ITEM AND ISSUE: BCC Meeting March 26, 2019

Approval of Amendment No. 4 to the Professional Service Agreement No. 2015-0188-CSD/MM Between Santa Fe County and Presbyterian Medical Services, to Provide Mobile Crisis Response Services, Extending the Term of the Agreement an Additional Year, Modifying the Scope of Work and Increasing the Compensation an Additional \$375,000.00, Inclusive of NM GRT for a Total Agreement Amount of \$1,975,000.00, , Granting the County Manager Authorization to Sign the Purchase Order. (Bill Taylor, Purchasing Division/ Alex Dominguez, Community Services Division)

ISSUE

Amendment No. 4 to the Professional Service Agreement No. 2015-0188-CSD/MM between Santa Fe County and Presbyterian Medical Services for the operation of the Mobile Crisis Response Team, will extend the term an additional, modifies the scope of services and deliverables and increases the compensation by an amount of \$375,000.00. The total contract sum will be \$1,975,000.00, requiring approval by the Board of County Commissioner's.

BACKGROUND

The Mobile Crisis Response Team is a significant project undertaken by the Community Services Department in furtherance of the *Santa Fe County Health Action Plan's* priority to reduce suicides, along with other behavioral health priorities of reducing alcohol abuse and drug abuse. The Mobile Crisis Response Team is dedicated to assisting first responders with people in behavioral health crisis and providing follow-up case management to connect them with appropriate resources.

Santa Fe County and Presbyterian Medical Services entered into Professional Service Agreement No. 2015-0188-CSD/MM to provide a Mobile Crisis Response Team, for a term beginning April 28, 2015 and ending April 28, 2016, for \$350,000, with the provision that the agreement may be extended for three additional years. Amendment No. 1 to the Professional Service Agreement extended the term to April 28, 2017 and increased compensation by \$350,000.00. Amendment No. 2 amended the Agreement by establishing a commencement date of the term to April 1, 2017 thru April 1, 2018 and increasing by \$450,000.00. Amendment No. 3 increased the compensation and additional \$450,000 and extended the term through April 1, 2019.

The proposed Amendment No. 4 to the Professional Service Agreement amends the scope of work, extends the term and increases the compensation and invoicing requiring the contractor to invoice the County on a quarterly basis a sum not to exceed \$ 87,500.00 per quarter, totaling \$350,000.00 for the proposed contract year.

In addition to the \$350,000.00, \$25,000.00 shall be made available to the contractor for reimbursement of expenditures directly related to providing resources or goods to assist consumers mitigate risks, and otherwise non-reimbursable social services for medically indigent Santa Fe County residents without which their social determinants of health would not be met.

RECOMMENDATION

Approval of Amendment No. 3 to the Professional Service Agreement No. 2015-0188-CSD/MM between Santa Fe County and Presbyterian Medical Services, extending the term an additional year, modification of the scope of services and increasing the compensation by an amount of \$375,000.00 inclusive of NM GRT for a total agreement sum of \$ 1,975,000.00, granting the County Manager authorization to sign the purchase order.

**AMENDMENT NO. 4
TO AGREEMENT BETWEEN SANTA FE COUNTY AND
PRESBYTERIAN MEDICAL SERVICES**

THIS AMENDMENT is entered into this ____ day of _____ 2019, by and between **Santa Fe County** (hereinafter the "County"), and **Presbyterian Medical Services**, (hereinafter the "Contractor").

WHEREAS, on April 28, 2015, the County and the Contractor entered into Agreement No. 2015-0188-CSD/MM (Agreement) to provide for the Contractor's implementation and operation of Mobile Crisis Response Team; and

WHEREAS, pursuant to amendments made by Amendment No. 3 to the Agreement, the term of the Agreement is due to expire April 1, 2019, and the County wishes to continue to benefit from the Contractor's services for another year; and

WHEREAS, the County Procurement Manager determines that the Contractor's services are not "professional services" as that term is defined in Section 13-1-76, NMSA 1978; therefore the term of this Agreement is not limited to a maximum of four years (see Section 13-1-150, NMSA 1978); and

WHEREAS, according to Article 15 (No Oral Modifications, Written Amendments Required) of the Agreement, amendments to the Agreement are required to be in writing and signed by the parties; and

WHEREAS, by this Amendment No.4 the parties wish to amend the Agreement to extend the term from April 1, 2019 to April 1, 2020, amend the Contractor's scope of services for the term of April 1, 2019 to April 1, 2020, and increase the compensation payable to the Contractor by the sum of \$375,000.00 for a not-to exceed sum of \$1,975,000.00.

NOW, THEREFORE, in consideration of the mutual covenants and conditions contained herein, the parties hereto mutually agree to amend the Agreement as follows.

1. Article 1.E. (Scope of Work) insert the following: Follow up on referrals by phone or in person for at least three months to assure individuals have been appropriately referred to or are receiving necessary resources.
2. Article 1.F (Scope of Work) is deleted in its entirety [re-letter 1.G. through 1.K, respectively].
3. Article 1 (Scope of Work) insert the following as subparts "K" through "Q":

K. Screen for demographics and social needs of patients.

- L. Assure participation, as a community partner in facilitated trainings offered by the County's Community Services Department (CSD).
 - M. Assess clients' social determinants of health, including safe and secure housing, nutritional food, reliable utilities and transportation and access to health insurance and also collect client demographic data, Emergency Room (ER) and jail data.
 - N. Identify community and social resources tailored to the individual's needs. Develop sustainable relationships with community resources, provide and document a "warm hand-off." Referrals will be complete if a sustained relationship has been verified.
 - O. Provide to the County data on activities related to services provided by the Contractor with consent of the clients served.
 - P. Participate in Accountable Health Community activities, including attending director level stakeholder meetings (as well as membership on the Accountable Health Community Advisory Committee); navigator and client participation in work groups as needed to support collaboration and provider alignment; and participation in public awareness, outreach and communication regarding activities of the Accountable Health Community.
- 4. Article 1 (Scope of Work), delete all the provisions under **Measurable Outcomes**.
 - 5. Article 1 (Scope of Work), delete all the provisions under **Deliverables** and replace with:

DELIVERABLES

- 1. A written report by the 15th of April, August, December, 2019 and April 1, 2020. Each quarterly report will detail:
 - a. The number of calls received by Contractor's Mobile Crisis Response Team.
 - b. The average response time for calls made to the Mobile Crisis Response Team.
 - c. The number of clients provided follow up services through the Contractor's Community Guidance Center.
 - d. The number of referral of clients to other agencies.
 - e. The number of callers diverted from the ER.
 - f. The number of clients diverted from detention facilities.
 - g. The amount of funds expended in categories as provided in the Emergency Funds Protocol and Contractor Invoice (Appendix D).

2. A final annual report that is a year-end summary containing all data described in the quarterly reports above.
6. Article 1 (Scope of Work), **Additional Deliverables**, a subparagraph 6) is inserted to read:
 - 6) Pursuant to Amendment No. 4 that extends the term of this Agreement to April 1, 2020, the total compensation payable on a reimbursement basis to the Contractor for the performance of all Scope of Services and Deliverables during the term of April 1, 2019 to April 1, 2020, shall not exceed \$375,000.00, inclusive of NM GRT. The total compensation payable to the Contractor for the term of this Agreement shall not exceed **\$1,975,000.00**, inclusive of NM GRT.
7. Article 3.A. (Compensation, Invoicing and Set-Off), subpart 6) and 7) are inserted to read:
 - 6) Pursuant to Amendment No. 4, for services provided from April 1, 2019 to April 1, 2020, Contractor will invoice the County quarterly a sum not-to-exceed \$87,500.00 per quarter, totaling \$350,000.00, inclusive of NM grt. Contractor's invoices shall include a detailed status report for all activities listed in Article 1 (Scope of Work and Deliverables).
 - 7) Pursuant to Amendment No. 4, for services provided from April 1, 2019 to April 1, 2020, a reimbursement of no more than \$25,000.00 is available to reimburse Contractor for expenditures made that directly relate to providing resources or goods that help clients mitigate risks, and to reimburse Contractor for otherwise non-reimbursable social services for medically indigent County residents without which their social determinants of health would not be met, or, services provided would not be effective. These expenses will be reimbursed based on the County's Protocol (Appendix D). Any funds paid pursuant to this Agreement may only be utilized by the Contractor after all other resources of revenue have been sought and exhausted.
8. Article 4 (Effective Date and Term), fourth sentence, the phrase "for a period not-to-exceed April 28, 2019" deleted.
9. Article 4. (Effective Date and Term) is amended by adding a subparagraph b) to read as follows:
 - b) By Amendment No. 4 the term of this Agreement is extended from April 1, 2019 to April 1, 2020.
10. Article 23 (**Notices**) is amended by deleting the name and address for the County's point of contact in its entirety and replace with:

Santa Fe County
Attn: Rachel O'Connor, Director

Santa Fe County Community Services Department
2052 Galisteo St., Santa Fe 87505

11. All other provisions of the Agreement not specifically amended or modified by Amendment Nos. 1, 2, 3 and this Amendment No. 4, shall remain in full force and effect.

12. For purposes of the effective date of the Contractor's Scope of Services under this Agreement, the Amendments described herein shall be effective April 1, 2019.

IN WITNESS WHEREOF, the parties have executed this Amendment as of the date of last signature below.

SANTA FE COUNTY

Anna T. Hamilton, Chair
Board of County Commissioners of Santa Fe County

ATTESTATION:

Geraldine Salazar
Santa Fe County Clerk

Date

Approved as to form:

R. Bruce Frederick
Santa Fe County Attorney

Date

Finance Department

Erika D. Thomas
Interim Finance Director

Date

CONTRACTOR:

(Signature)

Date

(Print name and title)

Protocol for Use of Emergency Flexible Funds

Emergency flexible funds are used to respond to a client's crisis involving housing, transportation, utilities, access to food, or personal safety, and activities related to achieving goals in a navigation plan. A list of pre-approved uses is provided in Exhibit A. Other uses may be allowed by prior written approval of the Health Care Assistance Program Manager. Emergency Flexible Funds are intended to serve as the *payor of last resort*, not to supplant other available funding sources.

Emergency Flexible Funds also should not be used to pay for uses that arise from needs that require ongoing funding, unless the client has secured a source of ongoing funding, such as employment, prior to the request.

When using Emergency Flexible Funds, navigators are encouraged to exercise discretion and be innovative. To extend the available funds, navigators should seek community partners to donate or partially fund the purchase and encourage the individual to contribute, no matter the amount.

Any client of a navigation service is eligible to receive Emergency Flexible Funds. There is no limit on the number of items, frequency, or amount of Emergency Flexible Funds that a client may receive, except that a client may not receive funds for the same item more than once, and the navigation service cannot expend or commit more funds than are present in the account for Emergency Flexible Funds at the time of the request.

The navigation service may obtain an item with Emergency Flexible Funds and give it to the client, or accompany the client and pay for an item with Emergency Flexible Funds, but cannot give the Emergency Flexible Funds to the client to pay for an item.

Emergency Flexible Funds cannot be used for any purpose not specified in this policy.

Navigation services must maintain an internal record of the client's name, item, date, and amount of Emergency Flexible Funds, and each invoice must report the aggregate amount expended for each item and category, and attach the receipts for these expenditures.

If you have any questions regarding this policy, contact the HCAP Program Manager.

APPENDIX D

HOUSING:

YES

Rent (first, last)
Sleeping mat
Sleeping bag
Mold remediation
Pest removal
Housing repairs or safety modifications such as plumbing and water leaks, electrical, heat, oven, hot water repairs, smoke detectors or grab bars
Fees for identification needed to obtain housing

NO:

Security Deposit
Tent

TRANSPORTATION:

Bus pass
Uber and Lyft gift cards
Fees for Driver's License or identification needed to obtain license
Vehicle repairs and parts to keep vehicle roadworthy
Car seat
Vehicle insurance (one time)
Bicycle parts and repair

UTILITIES:

Emergency cell phone
Pellets
Firewood
Propane
Fan
Gas, Electric or Water Bill payment (one time)
Flashlight
Fees for identification needed to obtain utilities

FOOD:

Groceries
Hot meal
MoGro membership
Baby formula
Breast feeding supplies
Pre-natal vitamins
Fees for identification needed for SNAP application

**INTERPERSONAL
SAFETY:**

One-way train, bus fare for safe destination
Emergency hotel (up to one week)
Court fees such as filing fees for new birth certificate, social security card,
and ID/Driver's License
Asylum application fee
Fee for name change needed for safety

OTHER:

Weather-appropriate clothing
Expenses related to education and securing employment (e.g.,
registration fees, clothing for work, cap and gown for graduation)
Child care center application or supply fee, interim coverage before CYFD
subsidy begins

Medical bills, prescriptions and durable medical equipment will not be paid for.

November 27, 2018

**ACCOUNTABLE HEALTH COMMUNITY
EMERGENCY FLEXIBLE FUND Invoice**

Contractor:

Reporting Quarter of FY 2019, 2020 (please circle): Q1, Q2, Q3, Q4 (please circle)

Please report the amount expended for each item and the aggregate for each category, and attach the receipts for these expenditures. Provide the ID, individual item, date purchased and cost on page 2 of this invoice for each expenditure. The individual items listed must correspond with receipts and aggregate amounts reported. The Contractor must maintain an internal record of the client's name, ID, item, date, and amount of Emergency Flexible Funds used.

The aggregate amount reported below must be consistent with amounts provided in the quarterly Excel Spreadsheet.

AGGREGATE CATEGORY EXPENDITURES:

HOUSING	FOOD	UTILITIES	TRANSPORTATION	INTERPERSONAL SAFETY	OTHER

Submitted by:

Title:

Organization:

Date:

For Santa Fe County Internal Use:

Reviewed by:

Date:

Approved and Submitted for Payment: _____

Notes:

INDIVIDUAL ITEMS PURCHASED:
Please attach receipts for each item listed.

Please attach receipts for each item listed.

[illegible]

**AMENDMENT NO. 3
TO PROFESSIONAL SERVICE AGREEMENT
BETWEEN SANTA FE COUNTY AND PRESBYTERIAN MEDICAL SERVICES**

THIS AMENDMENT is entered into this 13th day of March 2018, by and between Santa Fe County (hereinafter referred to as the "County"), a political subdivision of the state of New Mexico, and Presbyterian Medical Services, PO Box 2267, Santa Fe, New Mexico 87501-2267 (hereinafter referred to as the "Contractor").

WHEREAS, the County and the Contractor entered into Agreement No. 2015-0188-CSD/MM (Agreement) dated April 28, 2015, to provide for the Contractor's implementation and operation of Mobile Crisis Response Team in Santa Fe County; and

WHEREAS, according to Article 15 (No Oral Modifications, Written Amendments Required) of the Agreement, amendments to the Agreement are required to be in writing and signed by the parties; and

WHEREAS, by Amendment No. 1 the Agreement was amended to extend the term to April 28, 2017 and increase the compensation payable to the Contractor by \$350,000.00 for a not-to-exceed sum of \$700,000.00; and

WHEREAS, by Amendment No. 2 the parties amended the Agreement to increase the Contractor's the Scope of Services, established a commencement date for the term of the Agreement to be April 1, 2017 to April 1, 2018, and increased the compensation payable to the Contractor by \$450,000.00 for a not-to-exceed contract sum of \$1,150,000.00; and

WHEREAS, by this Amendment No.3 the parties wish to amend the Agreement to extend the term from April 1, 2018 to April 1, 2019, modify the Contractor's Scope of Services, and increase compensation by \$450,000.00 for a total not-to-exceed contract sum of \$1,600,000.00.

NOW, THEREFORE, in consideration of the mutual covenants and conditions contained herein, the parties hereto mutually agree as follows:

1. Article 3.A. **Compensation and Invoicing**, a subparagraph 5) is inserted to read:

5) Pursuant to Amendment No. 3, for services provided from April 1, 2018 to April 1, 2019, Contractor will invoice the County quarterly a sum not-to-exceed \$100,000.00 per quarter, totaling \$400,000.00 for the term. Contractor's invoices shall include a detailed status report for all activities listed in Article 1 (Scope of Work, Measurable Outcomes, and Deliverables) and Article 3.A.1) above

2. Article 3.A. **Additional Deliverables**, subparagraph a) is deleted in its entirety and replaced with:

a) Participate with the County and other health and social service providers in a County-led data collection process to help track and address social determinants of health and the outcomes of navigation services, and activities; utilize the designated CSD reporting screener and represent PMS at the monthly scheduled meetings. Collaboratively engage with the County to address social determinants of health and specifically to help reduce the overall rate of suicide in Santa Fe County.

3. Article 3.A. **Additional Deliverables**, paragraph e), a new subparagraph 4) is inserted to read:

4) For the period of April 1, 2018 to April 1, 2019, of the \$400,000.00, a reimbursement of no more than \$25,000.00 shall be payable to the Contractor for expenditures directly related to providing resources or goods to assist consumers mitigate risks, and otherwise non-reimbursable social services for medically indigent County residents without which their social determinants of health would not be met, or, services provided would not be effective. *No funds shall be issued directly to Contractor's clients* and County funds paid pursuant to this Agreement may only be utilized by the Contractor after all other resources of revenue have been sought and exhausted. The County will reimburse the Contractor per PMS' "Use of Discretionary Funds" procedure (PMS/CSD 001-2017). The Contractor shall submit the request for reimbursement on a quarterly basis and the reimbursement invoice will have the supporting documentation as per PMS/CSD 001-2017.

a) Value Based Purchasing. For the period of April 1, 2018 to April 1, 2019, a sum not-to-exceed \$25,000.00 shall be available to Contractor as a value-based purchasing incentive. The Contractor must show that by working in collaboration with the County and other Santa Fe County health providers and practitioners contributing to the reduction of the overall rate of suicide in Santa Fe County. This measurement will be performed on a yearly basis using the most current data provided by the New Mexico Death Data, Bureau of Vital Records and Health Statistics (BVRHS), of the New Mexico Department of Health. The value based purchasing incentive will be awarded if the overall suicide rate has declined based on the previous year's reported data that shows a reduction or decrease in the overall age adjusted suicide rate for Santa Fe County. The Contractor shall invoice the County separately for the value based purchasing once the statistics are released by BVRHS, a copy of the statistics related to Santa Fe County for the previous and most recent years will accompany Contractor's value based purchasing invoice and Contractor's invoice should reference this Article of this Agreement.

4. Article 3.A. **Additional Deliverables**, paragraph e), subparagraph 4) is re-designated as subparagraph "5)" and reference to "\$1,150,000.00" is deleted and replaced with "\$1,600,000.00."

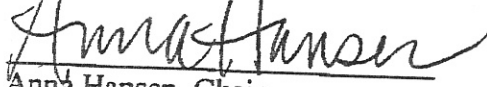
5. Article 4. **Effective Date and Term** is amended by adding a subparagraph a) to read as follows:

a) By this Amendment No. 3 the term of this Agreement is extended from April 1, 2018 to April 1, 2019.

6. All other provisions of the Agreement not specifically amended or modified by Amendment Nos. 1, 2 and this Amendment No. 3 shall remain in full force and effect.

IN WITNESS WHEREOF, the parties have duly executed this Amendment as of the date of last signature below.

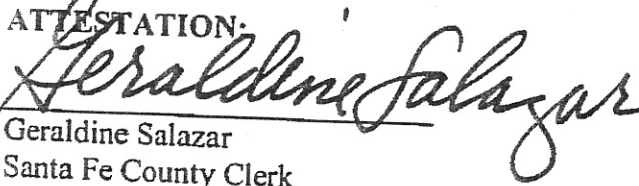
SANTA FE COUNTY



Anna Hansen, Chair

Board of County Commissioners of Santa Fe County

ATTESTATION:



Geraldine Salazar
Santa Fe County Clerk

Date

3/13/2018



Approved as to form:

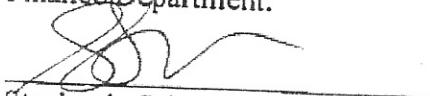


R. Bruce Frederick
Santa Fe County Attorney

Date

2/15/18

Finance Department:

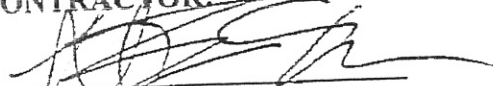


Stephanie Schardin Clarke
Finance Director

Date

2/20/18

CONTRACTOR:


(Signature)

3-9-18
Date

Steven C. Hansen CEO & President
(Print name & title)



**AMENDMENT NO.2
TO PROFESSIONAL SERVICE AGREEMENT
BETWEEN SANTA FE COUNTY AND PRESBYTERIAN MEDICAL SERVICES**

THIS AMENDMENT is entered into this 14th day of March, 2017, by and between **Santa Fe County** (hereinafter referred to as the "County"), a New Mexico political subdivision of the state of New Mexico, and **Presbyterian Medical Services**, PO Box 2267, Santa Fe, New Mexico 87501-2267 (hereinafter referred to as the "Contractor").

WHEREAS, the County and the Contractor entered into Agreement No. 2015-0188-CSD/MM (Agreement) dated April 28, 2015, to provide for the Contractor's implementation and operation of Mobile Crisis Response Team in Santa Fe County; and

WHEREAS, according to Article 15 (No Oral Modifications, Written Amendments Required) of the Agreement, amendments to the Agreement are required to be in writing and signed by the parties; and

WHEREAS, by Amendment No. 1 the Agreement was amended to extend the term to April 28, 2017 and increase the compensation payable to the Contractor by \$350,000.00 for a not-to-exceed sum of \$700,000.00; and

WHEREAS, by this Amendment No.2 the parties wish to amend the Agreement to increase the Contractor's the Scope of Services, extend and establish a commencement date for the term of the Agreement to be April 1, 2017 to April 1, 2018, and increase the compensation payable to the Contractor by \$450,000.00 for a not-to-exceed contract sum of \$1,150,000.

NOW, THEREFORE, in consideration of the mutual covenants and conditions contained herein, the parties hereto mutually agree as follows:
I. Articles 1. (Scope of Work), 3. (Compensation and Invoicing), and 4. (Effective Date and Term) of the Agreement are deleted in their entirety and replaced with the following:

I. SCOPE OF WORK

The Contractor shall:

- A. Deliver immediate relief of distress in crisis situations and/or timely and accessible aid to people in crisis. Provide immediate stability to persons and assist them to return to their pre-crisis level of functioning. This will include providing immediate access (within 48 hours) to outpatient mental health services.
- B. Link to a 24/7 toll-free hotline that provides general information, screening, referral and consultation to members of the community who call the 24/7 hotline.
- C. Provide adults and adolescents crisis services including assessment, intervention and stabilization by telephone or in person.

- D. Assist clients with increasing and maintaining their community tenure and their ability to recognize and deal with situations that may otherwise result in crises. Provide awareness to increase or improve their network of community and support, as well as their use of these support resources for crisis prevention.
- E. Provide a referral to, or arrange for, any additional mental health or substance abuse services which may be needed. Provide follow up services with other community programs for ongoing services ensuring that a beneficial linkage is made.
- F. Document in the quarterly status report, the process and outcome for each intervention and follow-up, and utilizing an administrative assistant to assist the client in the community including navigating the client into the behavioral health system and linking the client with a medical home for co-occurring health issues.
- G. Collaborate and communicate with all law enforcement, 911 dispatch, courts, Office of the Public Defender, behavioral health staff, hospitals and other community agencies. Establish system for sharing information and provide training and coordination with law enforcement, first responders and 911 dispatches.
- H. Provide community awareness of the Mobile Crisis service, with implementation of a county wide public awareness campaign, to include bilingual information, conventional print and magnets as well as social, medical, radio, advertising the availability of the crisis hotline 24/7, as well as the availability of a two member team of trained mobile behavioral health professionals to travel immediately to the person in crisis for assessment and on-site assistance.
- I. Provide experienced, qualified and trained staff that will meet the New Mexico Interagency Behavioral Health Service Requirements and Utilization Guidelines (HCPCS H2011 Appendix B).
- J. Provide services in accordance with the U.S. Department of Health and Human Services Practice Guidelines: Core Elements in responding to Mental Health Crisis (Appendix A), New Mexico Interagency Behavioral Health Service Requirements and Utilization Guidelines (Appendix B), and Santa Fe County Resolution No. 2014-47 (Appendix C).
- K. Collect and analyze data on the mobile crisis response team to document outcomes achieved, including but not limited to: response time to calls; percentage of suicide deaths averted; percentage of callers diverted from the emergency department; percentage of callers diverted from detention facilities; referrals made; compliance with referrals

Measurable Outcomes:

1. Successfully engaging at least 50% percent of the clients in service during the six month period since crisis intervention.

2. Decreasing EMT contacts by clients served in the first year of the project by 5% in the second year and an additional 5% for each year thereafter.
3. Reducing the use of emergency services, health care costs and law enforcement cost by channeling people directly into appropriate and effective mental health and substance abuse treatment services. Comparing the cost of mobile crisis services to the cost of regular law enforcement response to a comparable mental health emergency to demonstrate cost savings.
4. Increasing the number of persons receiving crisis assessment and acute crisis stabilization services in non-hospital, non-jail settings.
5. Increasing the number of person receiving detoxification and temporary shelter services.
6. Increasing the number of person receiving outpatient treatment services in the local community regardless of ability to pay.
7. Increasing the number of person receiving post-crisis coordinated community services.
8. Decreasing the frequency of repeated incidents of acute mental illness crisis.
9. Increasing the number of persons receiving post-crisis appropriate substance abuse and mental health services while being held in jail for protective custody or mental health hold.

Deliverables:

1. A quarterly detailed status report for all activities of the mobile crisis team described in Article 3. A. 1) (Compensation and Invoicing).
2. An annual report based on the above Nos. 1 through 9 (Measurable Outcomes) within 30 days of the expiration of the term of this Agreement.

3. COMPENSATION AND INVOICING

A. In consideration of its obligations under this Agreement the Contractor shall be compensated as follows:

- 1) For services provided from April 28, 2015 to April 28, 2016, the Contractor will invoice the County monthly for a sum not-to-exceed \$29,166.66. The monthly invoices shall include a detailed status report for all activities of the mobile crisis response team include the following:
 - the number of calls routed to the mobile crisis team from 911;
 - the number of clients who received crisis intervention on site;
 - the number of clients referred to appropriate behavioral health services;

- the names of the behavioral health providers to which clients were referred, including the number referred to each provider;
 - the number of clients who met the definition of indigent in Santa Fe County served by Contractor;
 - the estimated number of clients who met the definition of indigent in Santa Fe County and served by other providers;
 - the source of payment, if any, by the clients served;
 - any and all training provided for first responders, 911 staff, and community agencies and groups, describing the type of training and the number and affiliation of people trained;
 - a detailed description of operational costs, including for hotline services and training.
- 2) The total compensation payable to the Contractor for the term of April 28, 2015 to April 28, 2016 shall not exceed \$350,000.00, inclusive of NM GRT.
- a. Of the \$350,000.00, a sum not-to-exceed \$250,000.00 shall be available to reimburse Contractor for services provided to clients who met the eligibility criteria of the Health Care Assistance Program authorized by Santa Fe County Resolution 2014-47. Of the \$350,000.00 a sum not-to-exceed \$100,000.00 may be available to reimburse Contractor for services provided to client who do not meet the eligibility criteria for the Health Care Assistance Program.
- 3) By Amendment No. 1 extending the term of this Agreement from April 28, 2016 to April 28, 2017, the total compensation payable to the Contractor for this term shall not exceed \$350,000.00, inclusive of NM GRT. Of the \$350,000.00, a sum not-to-exceed \$250,000.00 is available to reimburse the Contractor for the services provided to clients who meet the criteria of the Health Care Assistance Program authorized by Santa Fe County Resolution 2014-47. A sum not-to-exceed \$100,000.00 may be available to reimburse the Contractor for services provided to clients who do not meet the eligibility criteria for the Santa Fe County Health Care Assistance Program. The total amount payable to the Contractor under the term of this Agreement shall not exceed \$700,000.00, inclusive of NM GRT.
- 4) Pursuant to Amendment No. 2, for services provided from April 1, 2017 to April 1, 2018, Contractor will invoice the County quarterly a sum not-to-exceed \$106,250.00 per quarter. Contractor's invoices shall include a detailed status report for all activities listed in Article 1 (Scope of Work, Measureable Outcomes, and Deliverables) above, and shall include the following:

Additional Scope of Work

- a) Partner with Santa Fe County to identify gaps in health and social services and align with other health and social service providers via standardized screening, tracking, and referral processes.